## **ALL ABOUT YOU**

## Your House, Your Goals



We know every homeowner's situation is different. This quick form helps us understand what matters most so we can walk you through your options.

Priorities	Timeline
What matters most to you in this process?  Getting the highest price possible  Keeping it simple and convenient  Working with someone I can trust  Knowing all my options up front	When do you need to sell?  Fast / ASAP Specific Date:  I have time, no rush
Home Showings	Home Condition
How do you feel about people coming to see the house?  I do not want to do any showings  I'm ok with a few showings  Showings are totally fine with me	How would you like to leave the house when you move?  I'll leave it clean and broom-swept  I'm open to doing some repairs  I can't afford to fix anything  I need help cleaning out or removing stuff
Roadblocks	Selling Conversations
What's making it hard to sell right now?  Behind on payments or facing foreclosure  Worried about money while I figure this out  Stressed about moving and timing  Tenants or family member living in the house  Title, lien, or legal issues	Who have you already talked to about selling?  Realtor Investor or Homebuyer Family and Friends No one yet
Value	
Based on the current condition, what do you think your hou	ise is worth?